BUSINESS & ECONOMIC DEVELOPMENT COMMITTEE

Wednesday, February 3, 2010

3:30 p.m. – 5:00 p.m.

300 Ellinwood Way, 3rd Floor
Pelican Conference Room
Pleasant Hill, CA 94523
### Business Objective
Our primary objective is to enhance economic vitality and employment opportunities for the region. We conceive, refine, and implement programs and services in partnership, collaboration, and/or strategic alliances with others. The Business and Economic Development Committee will:

- Emphasize the development of networks and products that will enable the creation and retention of **Small Business and Micro Enterprises**, the expansion of **Business and Employment Sectors**, and the attraction and sustainability of **Industry**.
- Seek to inform public policy by coupling demand-driven research data and the voice of community partners to develop, implement and support strategies designed to strengthen the business community.
- Combine business incentives such as **First Source Hiring Agreements** and **Enterprise Zone Linkages** with **Work Ready, Customized** and other **Training Programs**—thus bringing together the local pool of qualified human capital with businesses in need of employees to sustain and grow.
- Develop **Strategic Partnerships for Career Pathways** that are aligned with the County’s growing industry sectors adopted by the Workforce Development Board, (currently health care/biosciences, manufacturing, and construction).

### Case for Action
While Contra Costa County has been a significant contributor to the economic vitality of the greater Bay Area, increasing population pressure, high cost of housing, stifling traffic, a large underemployed immigrant and resident youth population create the conditions that render the cost of doing business here prohibitive.

### Requirements
The BED Committee will establish and adhere to an action plan which will contribute to the framework for the strategic plan of the Workforce Development Board.

### Boundaries / Guidelines
The success of the BED Committee is predicated on members taking the necessary initiative and responsibility for the continuity of the above business objectives—with a view toward establishing best practices and communicating these successes.

### Team Membership
The “BED Committee” brings together members from the business community (employers), economic development professionals, educators, and public servants.

### Timing
The Committee meets monthly to monitor the progress toward the above goals. Ad Hoc Committees are established to engage in specific topics.

### Resources
Guidance from Workforce Development Board staff and contributions from community partners is critical to the success of the Committee.

### Review Process
The BED Committee co-chairs are members of, and report to, the Executive Committee and the Workforce Development Board. Members of the BED Committee hold a seat on the Workforce Development Board. The Committee and the WDB work at the behest of the County Supervisors and the citizens and businesses of Contra Costa.
The Workforce Development Board of Contra Costa County exists to promote a workforce development system that meets the needs of businesses, job seekers, and workers in order to ensure a strong, vibrant economy in Contra Costa County.

**BUSINESS & ECONOMIC DEVELOPMENT COMMITTEE**

**AGENDA**

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<tr>
<th>Time</th>
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<tr>
<td>3:30 PM</td>
<td>CALL TO ORDER</td>
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<td>PUBLIC COMMENT</td>
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<td>3:45 PM</td>
<td>CONSENT AGENDA</td>
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<td>C1  Approval of:</td>
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<td>Business &amp; Economic Development Committee Meeting December 2, 2009 Meeting Minutes.</td>
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<tr>
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<td>PRESENTATION ITEMS</td>
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<td>P1  Presentation on the Mortgage Industry National Emergency Grant (NEG).</td>
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<td>DISCUSSION ITEMS</td>
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<td>D1  Discuss the upcoming closure of New United Motor Manufacturing, Incorporated (NUMMI).</td>
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<td>D2  Discuss next steps related to the Green Clusters Initiative.</td>
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<td>CO-CHAIRS’ REPORT</td>
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<td>SET NEXT MEETING DATE</td>
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The Workforce Development Board will provide reasonable accommodations for individuals with disabilities planning to attend Board meetings. Arrangements can be made by contacting the Board at 925-646-5239.
Minutes

Business and Economic Development Committee
&
Green Clusters of Opportunity Ad Hoc

December 2, 2009

COMMITTEE MEMBER ATTENDANCE:

R. Todd Brantley ............................................. First Republic Bank
Norm Hattich .................................................. Norman Hattich Consultant
Jim Kennedy .................................................. CCC Community Development Dept
Maureen Mack ............................................. H.R. Principal, LLC
John Montagh .................................................. City of Concord
Brad Nail ......................................................... Brad Nail Consulting Services
April Treece ..................................................... Opus Communications
Tom Waller ..................................................... Business Growth Solutions

COMMITTEE MEMBER ABSENCES:

Michael Aidan ............................................. IFPTE Local 20
Bob Brewer ..................................................... Goodwill Industry
Anthony De Venuta ......................................... Cyberspace Technologies
Aram Hodess .................................................. Plumbers & Steamfitters 159
Gretchen Medel ............................................. Office Tech Staffing (excused)

WDB STAFF ATTENDANCE:

Stephen Baiter ............................................. WDB Executive Director
Tracey Nicks .................................................. WDB Staff
Ginny Perthel .................................................. WDB Staff
Terri Shields .................................................. WDB Staff

OTHERS IN ATTENDANCE:

Loretta Bisio ............................................. EDD
Jon Erlandson ............................................. Contra Costa SBDC
John Howard ............................................... MFC Environmental
Jon Rubin ..................................................... Henkels & McCoy
CALL TO ORDER:

The meeting was called to order at 3:35 p.m. by Co-Chair R. Todd Brantley.

PUBLIC COMMENT:

None

CONSENT AGENDA:


Motion to approve: .......................................................... Norm Hattich
Second: ............................................................................ Brad Nail
Action: ............................................................................. Carried

DISCUSSION ITEMS:

D1: Review the Business and Economic Development Committee Six-Month Strategic Objectives

Staff Tracey Nicks reviewed the Six-Month Strategic Objectives July 1, 2009 through December 31, 2009 for the Workforce Development Board of Contra Costa County that pertain to the Business and Economic Development Committee.

In looking at the strategic objectives, 25% of them are complete, and the other 75% are either revised or on target:

SUPPORT BUSINESS GROWTH:

- The strategy to support business growth is done, but will continue to be under development; it will allow us to engage businesses for many of our initiatives, including the green initiative as well as those of the full Board.
- The agreement with the Contra Costa Small Business Development Center to provide entrepreneur training to dislocated workers at the One Stop Centers is now final. It does not need Board approval, but has been added to our Memorandum of Understanding with the One Stop Operator.
- The agreement between the Workforce Board and the Contra Costa Small Business Development Center to provide assistance to at-risk businesses identified through the Layoff Aversion program has been finalized. The SBDC will help us identify what kinds of services we need to deliver to these businesses to help them turn around. These are primarily small to medium-size businesses with 20 or more workers. The emphasis is on East Contra Costa County. We are using our Rapid Response ARRA funds to provide this assistance.

We are currently working with the City of Oakley. We have also had some dialogue with the cities of Brentwood and Antioch. We are looking at the four industries that the Workforce Board has adopted: Manufacturing, Construction,
Health & Bioscience, and Retail Trade. The City of Oakley has a significant number of construction firms and retail companies that have 20 or more workers. In a two to three year span, both of these industries have declined. The Economic Developer from the city of Oakley would like us to address the needs of retailers; however, the construction firms need just as much assistance as the retailers because they have experienced a significant decline in their workforce.

- Between 2006 and 2008, about eight construction firms of more than twenty were lost in Oakley. Those were the companies that had 20 or more workers. In the same time frame, the City of Oakley lost five or six large retailers, and added four more large retailers. Retailers are usually hiring continuously, although wages may not be high. Wal-Mart is the strongest company in the country, and they pay a fairly decent wage compared to other retailers, and they have been able to weather the storm. The cities of Antioch, Brentwood and Oakley would all like us to focus on Retail. We have not decided how many businesses we will focus on; however, we are trying to make a case for Construction as well because they have been hard hit. There is skills up-grade training for construction through the community colleges.

- Members questioned why the City of Oakley was being targeted. Staff Nicks stated that the approach is an East County approach. We started with Oakley because it was the first meeting we were able to set up, even though other cities may have more businesses. We are looking at the entire East Contra Costa County area.

MAXIMIZE EMPLOYMENT:

- The industry sector model to create an approach for accomplishing the Board's sector initiative is on target. Members questioned whether or not there was a specific green sector that we had identified as a sector initiative. There are some jobs that are specific to the “greening” of the country and there is the “greening” of various industries. It is not necessarily a separate sector in and of itself for our purposes.

- For the second objective in this section, coordinating outreach to the business community and local government and linking the WDB initiatives to local ARRA funded projects, staff has been in contact with city and county economic developers and a matrix of ARRA funded projects in Contra Costa County has been developed. This objective is on target. We will have additional discussion on this in future meetings.

- Some members felt that separating out “green” and “small business” is not helpful and useful to our work. The terms are too ambiguous and all encompassing. The whole thing about sector work was to help us prioritize and focus. We should make more use of the North American Industry Classification System (NAICS) codes; we should know where we are in Contra Costa County, what our strengths are. There are targeted ARRA funds in green energy, building, etc.; it is not just for energy in this area. Our focus is basically on jobs. We learned at the last Ad Hoc meeting that some of the community colleges programs are certification-driven and jobs-driven. Our role is to facilitate and bring different parties together.
Follow-up:

- Members requested a report from the SBDC at a future meeting on how they are identifying businesses under stress and what methods they are using. We will be presenting information on the Layoff Aversion program in February 2010.
- We plan to develop a new set of goals at the strategic planning session in January 2010.

**D2: Discuss and Develop Green Clusters Goals for Workforce Development Activities.**

Staff Nicks reviewed her staff report, identifying the role of a workforce board as that of facilitator. She presented the draft handout, “Green Clusters Matrix of Activities: Construction, Health/Bio Science, and Manufacturing Industries”. This is a framework for our sector model. We need to position ourselves to help job creation activities; to help move people back into gainful employment.

The Workforce Board is spearheading the Coordinated Business Services Strategy. We are partnering on the Green Employer Council and the Green Energy Leadership Group.

Group members contributed to the discussion with the following comments and questions:

- **Do we want to make it a priority to focus on particular sectors?** There may be strength for us in aligning with areas where we have already done some work and have some connections with people, e.g. manufacturing and green construction.
- **When we get to the point where we are determining policy, we can determine what our priorities are by sector.**
- **What is our overall focus?** Our focus is on the unemployed, underemployed, layoff aversion, and incumbent workers. We are not about job creation. We are involved with shifting skills sets to meet employer needs through on-going training. It is workforce preparation.
- **It is of concern if we plan to go out to several different sectors when historically our successes have been pretty much due to opportunities that have come our way such as Process Technology (PTEC) and Electrical and Instrumentation Technology (ETEC) that were community college grants that we could support. It could be confusing to just go out to businesses to see what their needs are. If we are involved with organizations such as: Economic Development Associations, Industry Associations, Labor Organizations, and Research Labs, the opportunities may come our way. We need a coordinated approach. We can identify our current strengths throughout the County and work with others to provide strategic nurturing for the clusters and pods that we identify. All this work happens through networks.**
- **We should look for opportunities for getting people back to work now as well as planning for mid to long term opportunities. Our place is to be in the loop to get people back to work. We need to focus and not try to do too much with not very much. It is up to us to define our niche and define what it is we want to do; we should identify the tools we have to work with and how we can adapt them to achieve our goals.**
Next steps may include:

- Continue the partnerships we have with the community colleges;
- Report back on the training opportunities that they have put in place;
- Create a training model based on the project with the three Contra Costa colleges that can be used in other sectors;
- Identify opportunities for action;
- Consider working with the county program that grants green certification to businesses;
- Make sure we are focusing on upgrading skills and identifying emerging jobs;
- Look at increased demand occupations and how they relate to the greening process;
- Share the information we have at the Strategic Planning Retreat;
- Develop some kind of policy with criteria for how we will review green within our sectors and what kind of role we will play.

There are various definitions of what comprises the green economy that have come to us from the Employment Development Department, the Department of Labor, Jim Cassio and others. Member Jim Kennedy offered the following definition:

Activities characterized as “green” appear to be a growing segment of the job market. The term “green” is used in a wide variety of industries and employment types. As a result, it appears inappropriate to identify “green” as a cluster; therefore it is the policy of the Workforce Development Board to seek opportunities to partner to further employment preparation that may be “green” in nature.

CO-CHAIR’S REPORT:

None

SET NEXT MEETING DATE:

The next meeting of the Business & Economic Development Committee will be held February 3, 2010 from 3:30 – 5:00 p.m.

The meeting was adjourned at 5:00 p.m.
DATE: February 3, 2010
TO: Business and Economic Development Committee
FROM: Tracey Nicks, Business and Economic Development Coordinator
RE: Presentation on the Mortgage and Finance Industry – National Emergency Grant (NEG)

The Business and Economic Development Committee will hear a presentation on the Mortgage and Finance Industry – National Emergency Grant. The Workforce Development Board recently submitted an application to the State to receive a third round of Mortgage and Finance Industry – National Emergency Grant (NEG) funds. This third round will fund the delivery of services for up to 30 additional laid-off mortgage industry workers, bringing our total number of workers served to more than 70 since the original awarding of this grant in 2007. The Business and Economic Development Committee will learn more about the NEG program and services the workforce system has delivered with the more than two hundred thousand dollars in National Emergency Grant funds. In addition, BED Committee members will have an opportunity to weigh-in on future National Emergency Grant activities.
DATE: February 3, 2010

TO: Business and Economic Development Committee

FROM: Tracey Nicks, Business and Economic Development Coordinator

RE: Discuss the upcoming closure of New United Motor Manufacturing, Incorporated (NUMMI).

This report to the Business and Economic Development Committee is to discuss the upcoming closure of New United Motor Manufacturing, Incorporated (NUMMI).

BACKGROUND AND DISCUSSION

In late August 2009 New United Motor Manufacturing, Incorporated (NUMMI) announced the closure of its entire Fremont-based automobile manufacturing plant, resulting in the imminent layoff of more than 4,700 individuals by March 31, 2010. Workers at NUMMI live in 28 different counties; however eight Bay Area counties serve as home to more than 4,500 of them.

The closure of the NUMMI plant is anticipated to impact the business of its many suppliers, which will in-turn push the total number of job losses associated with the NUMMI closure much higher. There are more than 300 Contra Costa County residents who currently are employed with NUMMI, and some additional (but undetermined number) of people who work for some of NUMMI’s suppliers.

CURRENT SITUATION

With the heavy concentration of workers residing in the Bay Area, local Rapid Response Coordinators used this as the impetus to form a regional response team, the “Blue Team”, to coordinate efforts and provide assistance to NUMMI and its employees. Blue Team efforts have been underway since last summer. Susie O’Bryant, EASTBAY Works Rapid Response Coordinator, serves as the Contra Costa County representative on the Blue Team. Other participating members of the Bay Area Blue Team represent five Bay Area Workforce Boards (Alameda, Contra Costa, San Joaquin, Sonoma, NOVA - Santa Clara) and several other organizations, including Ohlone College, Employment Development Department staff (both Sacramento-based and locally based), and the U.S. Department of Labor.

Blue Team and other local efforts have resulted in the following activities:

- Two local one-stop centers have been established, of one of which is on-site at NUMMI and the other is located across the street at the United Auto Workers Local 2244 office.
- A recent career fair at Ohlone College in Fremont was held so that workers could explore the various career opportunities available to them after the plant closure.
- Workforce Development Board, Eastbay Works and SBDC staff recently met with BED committee member Brad Nail to discuss and develop strategies for getting NUMMI employees that live in Contra Costa County back to work. Coming out of this meeting was a strategy to help workers get connected to members of the Industrial Association of Contra Costa County (IACCC) that may have hiring needs.
The supplier community is also an area of attention, as we seek to determine the impact of the NUMMI closure on the supplier workforce. Business outreach efforts will aid in finding Contra Costa suppliers that are at-risk of downsizing as a result of business loss as a result of the NUMMI closure. Layoff aversion strategies will be used to help alleviate or lessen the potential for a closure and decrease the probability for a reduction in the workforce, e.g., business turn-around strategies and worker re-training activities.

The WDB will soon be receiving more than $550,000 in Workforce Investment Act (WIA) "Rapid Response" funds through the American Recovery and Reinvestment Act (ARRA) to mitigate the influx of laid-off workers seeking services. A portion of these funds will be utilized to support response to the upcoming NUMMI closure. These funds can be used to serve clients who need additional training and education services.

The Blue Team will request National Emergency Grant (NEG) funds from the Federal Government. The Workforce Development Board of Contra Costa County has estimated that it may need $500,000 in NEG funds to serve this population.

Exploring industry sectors where there may be employer demand for some of the NUMMI employees with appropriate transferable skills (i.e. clean energy development, water and wastewater treatment, and others). Basic training where workers could benefit includes Microsoft Office Suite, Adult Basic Education (ABE) or English as a Second Language (ESL).

Based upon the most recently available data for NUMMI employees, it is estimated that 10% will retire as part of the March 31, 2010 plant closure, while another 20% may rely on the union for post employment services and resources. Should these projections prove accurate, roughly 70% (a little more than 200) laid-off individuals relying on the dislocated worker services and resources of the Contra Costa County One-Stop Centers, added to which are a still-to-be determined number of individuals working for supplier companies.

**SCHEDULE**

NUMMI will close its doors on March 31, 2010, however services to prepare workers for career transitions are already underway, e.g., resume writing assistance & review, and education & career fairs. Workers laid-off from NUMMI will begin coming to the one-stop centers as early as April 2010, and while some funding is available to serve them, the sheer volume of people needing help and potentially requesting our assistance is going to be significant and will require some operational adjustments.

**FISCAL IMPACT**

As the Workforce Development Board moves closer to determining a reliable number of impacted workers, and a strategy to serve the workers is adopted, a blended-approach using Dislocated Worker, ARRA Rapid Response and National Emergency Grant funds may be utilized to serve this population. Preliminary estimates suggest that the total resources needed to provide effective support will be between $500,000 and $750,000, with a chance that this could go even higher if layoff and/or service numbers climb above current estimates.

**CUSTOMER IMPACT**

The development of good plans and systems to serve individuals displaced from NUMMI will help to ensure that they will have access to a range of programs and services from a variety of different workforce system partners and organizations and ostensibly reduce the amount of time these individuals spend in transition.

**ATTACHMENTS**

None.
DATE: February 3, 2010
TO: Business and Economic Development Committee
FROM: Tracey Nicks, Business and Economic Development Coordinator
RE: Discuss next steps related to the Green Clusters Initiative.

This report to the Business and Economic Development Committee is to discuss next steps related to the Green Clusters Initiative.

BACKGROUND AND DISCUSSION

At the conclusion of the 2009 Green Clusters of Opportunity Ad Hoc Committee it was found that the green industry conversation should reside within the Business and Economic (BED) Committee, whereby the BED Committee would, through a macro lens, look for opportunities to adopt into its existing work plan a green sector initiative. Green Clusters of Opportunity Ad Hoc Committee participants further agreed that although a successful sector initiative will allow stakeholders to lead and/or collaborate on the various components of the initiative, it is incumbent upon the Workforce Development Board to define its niche and determine a place to start the green cluster initiative.

During the December Green Clusters of Opportunity Ad Hoc Committee meeting members commented that one of the most logical starting places or strategies to embark upon within the green clusters initiative is to align with areas where the Workforce Development Board has already done some work and has some connections with people, e.g., manufacturing and green construction. Another strategy may include the Board focusing on serving a particular population, e.g., unemployed, underemployed or incumbent workers. All in all, consensus of the Green Clusters of Opportunity Ad Hoc Committee was that the Board identifies its current strengths and opportunities for action, and work with others to provide strategic nurturing for the clusters and pods that are identified; while keeping the focus on upgrading skills, identifying emerging jobs, and getting people back to work. Green Clusters of Opportunity Ad Hoc Committee members offered and agreed to summarize its foray into the green clusters initiative in the following “draft” policy position:

Activities characterized as “green” appear to be a growing segment of the job market. The term “green” is used in a wide variety of industries and employment types. As a result, it appears inappropriate to identify “green” as a cluster; therefore it is the policy of the Workforce Development Board to seek opportunities to partner to further employment preparation that may be “green” in nature.

CURRENT SITUATION

Already set in motion is the Clean Energy Workforce Training Partnerships Grant (CEWTP) for $1 million dollars recently awarded to the Contra Costa Community College District, in collaboration with the Workforce Development Board and other partners. This grant focuses on retraining unemployed and underemployed workers with construction experience for green collar jobs and career pathways in both solar and energy efficiency industries.
Beginning as early as February 2010, classes will be offered at Contra Costa College, Diablo Valley College and Los Medanos College. Students will train to earn multiple industry-recognized certifications for various green building occupations, improve their vocational and job readiness skills, link to career pathways and help them advance in their targeted industry sector. Offered at each college location will be a sequential course of study and various training options. Additionally, baseline education and training courses offered at each campus include Math for Construction and English for Construction.

While the majority of the activities associated with the clean energy grant focus on finding, assessing, enrolling, and training individuals. Other measurable work-related activities, i.e., creating work experience, On the Job Training (OJT), Internships, job placement, retention & follow-up will be spearheaded by EASTBAY Works and Workforce Development Board staff. One means of unearthing job placements will be through the development of a Green Employer Council. Prior to developing the clean energy grant proposal, the Community College Career Technical Education Industry Advisory Council's began engaging local businesses in an effort to gather industry-specific information. The information provided by employers helped guide the college’s development of training courses that would result in appropriate industry certifications.

Participants on the Green Employer Council should include, at a minimum, business, labor, education, training, economic development and workforce development practitioners. To date, participants have included representatives from USS-POSCO, Sun Pirate, Heliodyne, BSH Home, City of Pittsburg and Contra Costa Department of Conservation and Development. Recent employer input resulted in the following:

- Ongoing contact with industry partners who employ workers in the targeted sectors.
- DVC and LMC have utilized industry partners’ input to design their construction, solar and Air Conditioning and Refrigeration (ACREF) training.
- DVC’s advisors in industry helped its faculty design its 9-course Photovoltaic Systems Certificate Achievement program and 24-unit Solar Thermal System Design and Installation Certificate of Achievement and AS Degree program.
- LMC’s new Duct Testing and Repair course utilizes key elements of the Green Home Building Upgrade curriculum from the Building Performance Contractors Association.
- The Richmond BUILD training program, which will train a segment of the target population, has been designed with help from businesses in the solar and energy efficiency industries — they also hire program graduates.
- The three colleges have consulted with personnel from the solar and energy efficiency industries about their employment opportunities and training needs.
- Industries representatives attended the Community Forum which was convened on August 21, 2009 and gave input for the CEWTP program design.
- Contra Costa and Richmond WDB’s have helped recruit members of our Green Employer Council who will assist in curriculum design and contribute other resources to the project’s implementation.

The college’s current data collection process, albeit helpful, is decentralized and has an education and training focus. The Green Employer Council would have a broader scope than the college’s advisory council, as it would serve as an on-going workforce development and placement focused venue to: 1) Review training programs; 2) Obtain stakeholder input for worker skills requirements and training needs, and 3) Unearth worker placement opportunities. Participating in the development of the Green Employer Council would give Business and Economic Development Committee members an opportunity to assist with targeting, recruiting and engaging employers with a goal of worker placement in mind.

Ultimately, Business and Economic Development Committee members will be asked to assist with creating a tactical approach for getting businesses involved with the Green Employer Council. Alongside this activity BED Committee members will be invited to participate in the development of a coordinated strategy.
for gathering and applying business and industry trends data not only for this training grant, but as an overall strategy for the Board’s sector approach to workforce development.

**SCHEDULE**

Tapping into staff and board member employer resources could prove fruitful to expediting worker placement activities. Clean Energy coursework is scheduled to begin in February and run an average of 4 weeks, thus green employer engagement should begin as early as March in order to begin placing individuals into employment soon after coursework is completed.

**FISCAL IMPACT**

As the Workforce Development Board begins to actively participate in the green cluster initiative, the fiscal impact will vary by the individual green opportunity undertaken. It should be noted that during the January 20, 2010 Executive Committee of the Workforce Development Board members approved the release of up to $720,000 in WIA ARRA funds to the One-Stop Operator Consortium and/or to other organizations supporting efforts related to the recruitment, outreach, assessment, enrollment, and job placement of participants accepted into classes and training programs funded through CEWTP.

**CUSTOMER IMPACT**

As a compliment to the Community College Career Technical Education Industry Advisory Council, the Green Employer Council would directly support the activities related to the Business and Economic Development Committee's green clusters initiative. This collaborative effort will address the needs of the community by pulling together industry, education & training, and workforce development practitioners; allowing stakeholder participants to develop strategies and participate in dialogue around placing individuals into open positions.

**ATTACHMENTS**

D1a – Clean Energy Workforce Training Partnership Flyer (Draft)
THE CLEAN ENERGY DIFFERENCE

CONTRA COSTA, LOS MEDANOS AND DIABLO VALLEY COLLEGES HAVE A PROVEN RECORD OF HELPING STUDENTS RECEIVE CAREER TECHNICAL EDUCATION AND TRAINING VALUED BY BUSINESS AND INDUSTRY.

Benefits of this free training program:

- Get skills for clean, green jobs of the future
- Learn technical aspects, responsibilities, work and safety standards
- Learn cutting edge curriculum designed to industry standards
- Interact with expert instructors who deliver hands-on instruction in the classroom, lab and field
- Get personalized attention from college faculty and case managers from EASTBAY Works/One Stop Centers
- Reduce your training time with these modular 2-3 week intensive classes
- Take advantage of the opportunity to earn valuable industry recognized certificates including “Build it Green” and BPI certification.

FREQUENTLY ASKED QUESTIONS

How do I qualify for the program?
Free training in these accelerated classes is provided to unemployed and underemployed construction workers who are WIA qualified by EASTBAY Works/One Stops in Contra Costa County.

What are the entrance requirements?
To succeed in these accelerated courses, students should have completed 10th grade English and Math and have the ability to use tools, have handyman skills or a construction background.

What industry certificates can I get?
You will have the opportunity to qualify as a Certified Green Building Professional, Home Energy Rater, Water/Energy Auditor, Building Analyst Professional, EPA 608 Refrigerant Handler, or Weatherization Specialist/Auditor, to name a few.

How can I get more information?
For more information, please contact:
CCC: Chuck Carpenter (925) 435-5428
DVC: Donna VanWert (925) 685-1230
LMC: John Henry 925 439-2181 x3294